## COMPLETE COURSE

## An effective method

An effective method of teaching combines the whole and the part methods, using whichever method is better adapted for the particular skill to be acquired. For instance, frequently used words and letter combinations are taught by the whole method, as whole words or single units. See Lesson 2, p. 8. Infrequently used words or letter combinations are taught by the part method. For example, see Lesson 13, pp. 24-25.

## A carefully developed lesson plan

A simple but highly effective lesson organization provides for spaced learning of principles and skills. Recall exercises review skills and principles learned in previous lessons. Tryout drills introduce new locations and skills gradually and provide ample practice. Cumulative Practice brings together the main points of the lesson. See Lesson 9, pp. 17-18, Lesson 10, pp. 19-20, and so forth.

## Recall and mastery program

A follow-up program of Selective Recall runs throughout the course. It consists of spaced reviews of locations, machine parts, and manipulations. See Exercise 1, p. 31; Exercise 1, p. 36, etc., and Sections 3 and 4, pp. 53-67.

Alphabetic Paragraphs provide practice in the location of every letter of the alphabet in one exercise. See pages $34,36,37$, and so on. There are also Alphabetic and Figure Paragraphs. See pages 44, 45, 48.

## A definite corrective program

The development of accuracy through the correction of errors is emphasized. In Lesson 2, p. 9, the first directions for corrective practice are given. See also pages 18, 20, 27, 29, 33, 38, and so forth.

## Functional business letters

Abundant practice in the writing of business letters is provided in Lessons 101-161, pp. 102-154. Please note that business letters are studied in terms of their functions - getting and giving information, pp. 102-

106; buying goods, pp. 107-110; selling goods, pp. 111-114; and so forth. The content of the lessons is interestingly organized around various businesses. For instance, Lessons 101-105, pp. 102-106, have to do with the paint and varnish business; Lessons $106-110, \mathrm{pp} .107-110$, with the iron and steel industry, and so forth.

## Personal-use typewriting

Although chief emphasis is naturally on typewriting for business use, personal applications of typewriting skill are also presented. These provide excellent motivation by showing students that typewriting has immediate use and value. See pages $55-56,76-78,80-81$, 101, 132, 134, 198, 214-218, and so forth.

## Secretarial work

The last two parts of the course contain advanced business correspondence and real secretarial problems. In Part III, pp. 155-218, there are letter problems, internal correspondence, advanced tabulations, business forms and pay rolls, legal work in business, and so forth. Part IV, pp. 219-265, presents such problems as choice of letter styles, problems of transcription, technical correspondence, use of form letters, advanced legal work, and so forth. Note Corrected Copy, Machine Dictation, Manuscript Writing, pp. 195 ff.; Secretarial Typing without Dictation, pp. 261 ff.; Advanced Secretarial Problems, pp. 264 ff.

## Special provision for abler students

To take care of the needs of unusually capable students there are frequent High Achievement Level exercises. See pages $84,86,158,160,168$, and so on.

## Instructive illustrations

The first 25 lessons contain 55 pictures, with the location and reach of each new key clearly illustrated. See pages $8,10,11,13$. Other illustrations, unusual in a typewriting course, show interesting and instructive glimpses of the business world. See pages 102, $107,166,175,200$.

## Business and Personal

## TYPEWRITING

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COMPLETE COURSE

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## PREFACE

THIS BOOK is the result of years of experience on the part of the authors in testing and analyzing the teaching of typewriting, an experience which proved the need for improved methods. The material here presented is based on classroom experimentation and careful research in the field of typewriting, including a thorough study of problems of learning as they may be applied to the acquirement of typewriting skill. Each lesson was carefully developed to fit into the general plan of the book which, to a large degree, represents a new philosophy in the teaching of typewriting. The methods followed reduce the learning period by placing the emphasis in the beginning lessons upon the learning of frequently used words which contain also the most frequently used letters and letter combinations for all words. These early lessons are followed by practice for mastery of all key locations as applied in less frequently used words, and combined with the practice of frequently used words. The organization of following lessons is built around these functional procedures.

All the material has been used by the authors in their classes with highly satisfactory results.

As the title suggests, the book has been planned to meet the vocational and the personal-use requirements of typewriting, an accomplishment which is increasingly useful, if not essential, to everyone. To this end the scene shifts occasionally from the business office and offers typing problems such as commonly arise in home, school, and social life.

The authors are greatly indebted to the many teachers who cooperated in the research studies and experimental work on which the text is based. They are also indebted to the teachers under whom they studied at many universities and to those high-school and teachertraining students who provided inspiration and challenge. They are especially grateful to Dr. Elmer G. Miller, Director of Commercial Education in the Pittsburgh Public Schools, whose personal encouragement and co-operation have been most helpful.

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# Business and Personal Typewriting 

PART I • FORMING THE RIGHT HABITS FOR GOOD TYPEWRITING

## Section $1 \cdot$ Keyboard Development

Fundamentals: Machine Parts and Home Position • Introductory Lesson: The Guide Keys - Lessons 1-12: High-Frequency Words and Combinations - Lessons 13-25: Perfecting Locations

How can you use typewriting skill?
Do you want to become a good typist?
Are you willing to follow instructions?
Are you ready to work?
Typewriting skill is needed or desirable in nearly every activity in which you will engage. Business effectiveness is increased by typewriting. It is essential for many positions in the business and professional office and often serves as an opening wedge for securing advancement to better positions. In school and college much time is saved and labor lightened if you are able to typewrite reports, book reviews, and notes taken in the classroom. Typewriting is of increasing value in social life. Secretaries and treasurers of clubs and societies should have a typewriter available, and business letters written from the home are more satisfactory and create a more favorable impression when typewritten. These are some of the practical reasons for studying typewriting.

You must therefore realize how extremely important it is that you determine to put forth the greatest effort of which you are capable, and develop your typewriting skill to the highest level of your ability. In both business and personal life you will be amply rewarded.
"Only intense effort educates." Your success in typewriting will depend largely upon yourself. Your teacher will instruct you, provide a model of correct operation for you to follow, guide you in changing wrong habits which may be formed because of carelessness or misunderstanding, and enable you to determine for yourself how well you are learning to typewrite. This textbook provides carefully selected material and illustrations of correct procedures. Study them carefully. Try hard to perform each operation on the typewriter correctly the first time, to avoid acquiring wrong habits which may be difficult to break. Be satisfied with nothing less than the best performance in mastering all the mechanical features of the machine, so that you can use it intelligently.

Keep the typewriter in good condition by inspecting it daily. Clean the type with a stiff brush. Every letter should print clearly; no letter should print with a blurred center. When necessary use a good cleaning fluid on the type. Keep the typewriter covered when it is not in use.

You, your teacher, your textbook, your typewriter, these factors, working together, will produce typewriting of which you can be proud.

## FUNDAMENTALS

## Objective 1-To Learn the Names, Locations, and Uses of Important Parts of the Typewriter

## 1. PAPER TABLE

Location. Behind the rubber roller, or platen. See inside front cover, No. 1.
Use. The paper, while it is being inserted into the machine, rests against this table.

## 2. PAPER GUIDE

Location. At the left and in front of the paper table. See inside front cover, No. 2.
Use. The left edge of the paper, when it is being inserted, should be along this guide.

## 3. CYLINDER OR PLATEN

Location. In front of the paper table, and running the full width of the machine. See inside front cover, No. 3.
Use. When the paper is inserted, it rolls from the back toward the front of the machine around this rubber composition roller.

## 4. CYLINDER KNOBS

Location. One at each end of the cylinder. See inside front cover, No. 4.
Use. The cylinder is revolved by turning either of the two knobs, although the right knob is generally used.

## 5. PAPER CLAMPS

Location. At both ends of the cylinder, in front of and flat against the cylinder. See inside front cover, No. 5.
Use. The paper clamps hold the paper in place against the cylinder at both left and right edges.

## 6. CYLINDER SCALES (Line of Writing Scale)

Location. Back of the ribbon (see No. 6).
Use. To adjust paper, and to indicate the writing point.

## 7. PAPER RELEASE LEVER

Location. At the left or right, depending on the make of typewriter. See inside front cover, No. 7.
Use. Operation backward or forward makes it possible to move the paper without removing it from the typewriter.
8. CARRIAGE INDICATOR (Carriage Frame Pointer)

Location. Pointing to carriage scale (see No. 8.)
Use. To indicate the writing point on the cylinder or carriage scale, and on the paper.

## Objective 2 To Learn to Insert, Adjust, and Remove the Paper

## Proceed as follows:

1. Grasp a sheet of paper with the left hand, thumb down, at the longer edge of the paper.


Fig. 1. Inserting Paper
2. Place the paper in front of the paper table and against the paper guide.
3. Turn the cylinder knob quickly one full turn, using the thumb and first two fingers of the right hand. Notice the position of the hands and paper in Fig. 1.
4. Straighten or adjust the paper in the machine, if necessary, by operating the paper release lever (see No. 7). The paper is straight when the top edge is exactly along the top of the line of writing scale behind the ribbon; or when both left and right edges of the half of the paper in front of the cylinder coincide with the edges of the half of the paper behind the cylinder.

The paper may also be aligned with the tops of the paper clamps, or with any other typewriter parts which are in line at all times.
5. Again turn the cylinder knob a full turn.
6. Use the paper release lever and remove the paper quietly. Replace the paper on the desk.
7. Repeat these operations until you can insert, adjust, and remove the paper quickly.

## Objective 3. To Learn the Names, Locations, and Uses of Additional Parts of the Typewriter

## 9. MARGINAL STOPS

Location. At the left and right ends of a bar, in front or at the back of the typewriter, depending upon the make (see No. 9).
Use. To limit the distance which the carriage will move to the left or right, and thus to control the length of the line of writing on the paper.

## 10. CARRIAGE RELEASE LEVERS (Right and Left)

Location. At the left and right ends of the cylinder, generally behind the cylinder knobs (see No. 10).
Use. To move the carriage quickly a large number of spaces, or some distance, to the left or right in less time than would be required if the space bar were used.

## 11. THE KEYS (Keyboard)

Location. At the front of the typewriter (see No. 11).
Use. To write letters or other characters separately when the top of the key is struck sharply downward.

## 12. LINE SPACE LEVER

Location. A long lever connected with the cylinder, generally at the left, and projecting toward the front of the machine, with a slight hook to fit the finger (see No. 12).
Use. To return the carriage when it has reached the extreme left, and to turn the cylinder and paper upward to begin a new line of writing.

## 13. THE BELL

Location. At the back, side, or underneath the typewriter (see No. 13).
Use. To warn that the end of the line of writing is near; that is, within 5 to 8 spaces.

## 14. TYPE GUIDE

Location. A slot, or guide, in front of the ribbon (see No. 14). Use. To guide the type accurately in printing on the paper through the ribbon.

## 15. LINE-SPACE ADJUSTMENT

Location. At the left or right of the cylinder, generally marked "123" to indicate the spacing (see No. 15).
Use. To space vertically one, two, or three spaces each time the line-space lever is moved in returning the carriage.

## 16. SPACE BAR

Location. In front of the keyboard toward the typist. It is a long black bar (see No. 16).
Use. To space between words, so that the words will not run together. It should be struck with the right thumb, the thumb being bent.

## Objective 4 • To Practice Taking the Best Position

Study Figure 2 and observe the following:

1. Both feet are placed flat on the floor.
2. The body is erect, alert, leaning slightly forward.
3. The elbows are close to and slightly in front of the body.
4. The backs of the wrists and hands form a straight line - no drooping of the wrists.
5. The fingers are curved and touch the second row of keys lightly.
6. The typist is looking slightly to the right so that he may read the copy easily.

Take this position at your machine.


Fig. 2. The Correct Position

## Objective 5. To Learn to Gauge the Correct Position for the Paper Guide and to Set the Marginal Stops for a 30-Space Line



Fig. 3. The Marginal Stops

## Proceed as follows:

1. Set the paper guide so that the center of the paper will correspond with the center of the writing scale ( $40,42,43$, 45 , or 50 ).

Note. It is possible to set the paper guide on any typewriter to center the paper at any point desired. For ease in figuring margins and centering, 40,45 , or 50 is usually preferred.
2. The position of the paper guide may be determined by creasing the paper in the center at the top, and inserting it in the typewriter with the carriage indicator, or type guide, pointing to the center of the writing scale (or desired point). After determining this position, set the paper guide against the left edge of the paper, but do not crease a sheet of paper on which you are to write.

Centering Scales. Paper-centering scales, marked on the paper table of the Underwood Special Standard and Woodstock typewriters, make it unnecessary to crease the paper. Any size of paper or card is automatically centered
when it is inserted so that the scale readings of both scales (left and right) are the same. The paper guide is then moved against the left edge of the paper. The center of the scale is 45 (Underwood) or 47 (Woodstock).
3. Set the carriage indicator 15 spaces to the left of the center of the carriage scale, and then move the left marginal stop to the right, or left (Underwood), as far as it will go.

Note. On the Underwood the marginal stop which controls the left side of the carriage is located at the right on the front of the carriage.
4. Set the right marginal stop 15 spaces to the right of the center of the carriage scale, and then add 5 spaces for the ringing of the bell; that is, set the marginal stop 20 spaces to the right of the center.

Note. For the Underwood, this means to set the marginal stop which controls the right margin.

The bell rings approximately 5 spaces before the carriage locks at the right margin. The actual line of writing is therefore 30 spaces long when 5 spaces are added to the right of the center of the scale.

To illustrate, the following would apply if 40 is the center :
20 -space line: Margins, 30 and 55
30-space line: Margins, 25 and 60
If 45 is the center, the following would apply:
30-space line: Margins, 30 and 65
40 -space line: Margins, 25 and 70

To Gauge the Marginal Stops


## Objective 6 • To Practice Finding the Home Position on the Keyboard



Fig. 4. The Home Position
The home position is on the second row of keys counting from the lower edge of the keyboard, and is the starting point in learning the keyboard. Curve the fingers.

Place the little finger of the left hand on the key at the extreme left of the second row. Let the other three fingers touch lightly the next three keys on the same row.

Place the little finger of the right hand on the key which is one key to the left of the extreme right on the same row of keys. Let the other fingers touch lightly the next three keys on the same row. (See Fig. 4.)

This is the position you will always assume when writing, and from this position you will learn the locations of all keys on the typewriter.


Fig. 5. Side View
Practice finding these locations and check your position. You will notice that

1. There are no vacant keys at the left.
2. There is one vacant key at the right.
3. There are two vacant keys in the center between hands.

Practice touching the home position until you can find it accurately and quickly, without looking for it. Try hard to locate it the first time; remember that you are forming habits which will help or hinder.

1. Look away from the typewriter.
2. Find the home position.
3. Check your position.

## Objective 7 • To Practice Throwing the Carriage



Fig. 6. Throwing the Carriage

Throw the carriage, and return the fingers to the home position to continue writing immediately. Your performance is ideal if you can do this without looking at the line space lever even for an instant.

Repeat the carriage throw several times until you are satisfied that you can return to the home position and continue writing easily and without error.

Procedure for practice:

1. Carriage indicator at 60.
2. Fingers on the home keys.
3. Look away from the typewriter.
4. Throw the carriage and return the fingers to the home position.
5. Check your position.
6. Repeat the operation several times.

## Objective 8- To Practice Striking the Space Bar

The space bar is the most frequently used part of the typewriter, as it moves the carriage to make a space after each word and after other characters when necessary.

1. Always strike the space bar with the right thumb.
2. Bend the thumb when striking the bar. Do not use a wrist or arm movement.
3. Use the shortest possible distance necessary to operate the space bar; it may not be necessary to depress the bar the full distance to make a space. Eliminate all other waste-
ful motions such as striking the bar too hard or using movements other than a purely thumb movement.
4. Strike the bar as quickly as you can and with the least p̄ossible effort.
5. If the space bar makes extra spaces you are releasing it too slowly.

Following these instructions, practice striking the space bar. When you reach the end of a line, throw the carriage and repeat.

## Objective 9. To Learn How to Strike and Release Keys in Order to Produce the Best Writing

Strike quickly and release instantly without moving the wrists.

Try it! The release is as important as the strike.
This is purely a finger motion - little or no wrist motion.
How would you answer these questions?

1. Ought you to think of the movement in striking the keys?
2. How ought you to strike the keys?
3. What is a rhythmic stroke?
4. How high should the finger be raised to strike the key?
5. What position should the finger assume after striking the key?

It is extremely important that you strike the keys correctly from the beginning. Think of the movement to be made.

Typewrite with the fingers. Strike each key in the center with a quick, forceful stroke and release it instantly without
moving the wrist or arm. Do not follow through until the key is fully depressed, but draw the finger quickly toward the palm of the hand. Do not push or pound the keys.

Develop a rhythmic stroke. Writing with rhythm means striking the keys without unnecessary loss of time between strokes. Do not form the habit of writing with a jerky, uneven stroke; neither should you develop a slow, pushing type of stroke. Using equal force on each key will help to develop a rhythmic stroke.

Releasing the key is just as important as the striking of it. Keep the curve in the fingers; do not straighten the fingers. Lift the finger only far enough to be able to strike the key effectively. The complete operation is correct when the key has been struck quickly, released instantly, and the finger returned to its home position. Have confidence in yourself.

## Write the following:

We sell our \#8 steel wire nails @ $4 \frac{1}{2} \phi$ in loo\# lots;<br>\#6 @ $3 \frac{3}{4} \phi$ in l00\# lots, which gives you a profit of<br>$1 \frac{1}{4} \phi$. Don't you think this is a fair profit? These<br>prices (announced in June) will be changed after<br>three months.

Write the hyphens:

> "Something is wrong with the usual method of do-
> ing business (marketing). What is the trouble?
> It is due to a fundamental lack of adjustment be-
> tween production and distribution." *
> *From "Business Fundamentals" by Babson.

## Exercise 3 • Combination Characters - Exclamation Point (!) and Dash (-)

" The exclamation point (!) is a combination of apostrophe and period.

How to Make the Exclamation Point (!). First Method. Hold the space bar with the left thumb and hold the left shift key at the same time; then strike the apostrophe (') and the period (.) without releasing either the shift key or the space bar.

For the Remington and Noiseless typewriters, depress the backspace key once before writing the exclamation point, and then space three times.

For all other makes of typewriters, space twice after writing the exclamation point.

Second Method. Strike the apostrophe, depress the backspace key once, and strike the period. Then space twice (on all typewriters).

Spacing Rule. The exclamation point is generally followed by two spaces.

The Dash. For the dash two hyphens are used (-). In striking the hyphen key, keep the $\mathbf{j}$ finger on its position.

Spacing Rule. Space neither before nor after a dash.

Write the following:
Opportunity! John T. Burns* was a \$40-a-week clerk, when Harris \& Company (packers) needed a man. The man sent refused to work in "so smelly a place." "Let me go," said Burns. He went--and became president.
*Head of Burns \& Company, one of the largest packing companies in the world.

## Write the following: Exercise 4-Cumulative Practice - Alphabetic Paragraph

The men who have succeeded best in life are those who have always been jolly and hopeful, who went about their business with a smile on their faces, and took the queer changes and extreme chances of this mortal life like men, facing rough weather and azure skies alike as they came.--Adapted.

Copy the following table:
Class of Telephone Service, Monthly Rate, and Local Messages Allowance are given below:

Residence
Individual Line $\$ 4.00 \quad 60$ or less

Two-party Line
\$2. 50
40 or less
Business

| Individual Line | $\$ 4.00$ | 60 or less |
| :--- | :--- | :--- |
| Two-party Line | $\$ 3.50$ | 60 or less |

## Exercise 3. Paragraph Practice

| Margins: | Spacing: <br> Single | Tabular Stops: <br> Indent 5 spaces <br> from left margin |
| :---: | :---: | :---: |
| - space line |  |  |

1. Set the tabular stop 5 spaces from the left margin, and $\mid 2$. While tabulating, watch the copy, not the tabular key, test the tabulation. and keep the guide finger in position.
Copy the following and make the proper indentions:
Diamonds are chunks of coal that stuck to their jobs.--B. C. Forbes.

The voice with the smile wins.--Bell Telephone Company .

What you are to be, you are now becoming.--Cameron Beck.

## Write the following exercise: $\quad$ Exercise 4 Alphabetic Paragraph

If our lives are to be happy ones, we must some day find a job that suits each of us and our abilities. To work at something which in reality we do not like requires extra effort. It is an empty life even if we are zealous and make a large amount of money.

## LESSON 22

## Exercise 1•Recall

Recall

1. Reading the carriage scale.
2. Paper guide, paper-release levers, carriage-release levers.
3. Shift lock.

Write the following:

## Special Characters

Loans for 60 days, $3 \frac{3}{4}$ @ $4 \frac{1}{4} \%$; a year ago $4 \frac{1}{2}$ @ $5 \frac{1}{4} \%$. McClean's prints (patterns \#17 and \#19) sell at 28申. During April 1935 we sold 640 desks and 827 chairs. Jim Quincy will give Fred this book as an extra prize. "The Trail," Hull's new book: Price \$2, 'Burt and King.

## Exercise 2 - Centering

The purpose of centering is to make typewriting effective and attractive.

Centering is of two kinds - (1) on the line (horizontal, left to right) and (2) on the page (horizontal and vertical).

## HORIZONTAL CENTERING (Centering on the Line)

## The Back-Space Method

1. Set the carriage indicator at the center of the carriage scale. The center is 45 on most typewriters, but some typewriters center at $40,42,43,45$, or, for elite type, at 50 . The paper guide can be adjusted to center at any desired point.
2. Depress the back-space key once for every two letters or spaces in the line to be centered, disregarding any extra letter.
3. Begin to write the line at the point where the carriage stops.

## The Underwood Red-Scale Method

1. Set the carriage indicator at 0 .
2. Strike the space bar once for each letter and space in the line that is to be centered.
3. Note the figure on the red scale at which the carriage indicator stops, and then set the indicator at the corresponding number on the white scale. This is the point at which to begin the line to be centered.

## The Space-Counting Method

Count the total number of spaces in the line to be centered. Divide this number by two, and subtract the result from the number that marks the center of the carriage scale. Set the carriage indicator at this point and write the line to be centered.

Note. There are several methods of centering, but it is not advisable to try to learn several. Decide which method you prefer, and learn it well.

Make certain that the paper guide is in the proper position and then center each line of the following:

> The Raven
> by
> Edgar Allan Poe
> FINANCIAL STATEMENT of
> JOHN T. CHALMERS AND COMPANY December 19--

Ginn and Company
15 Ashburton Place
Boston, Massachusetts
(YOUR) HIGH SCHOOL (Capital Letters)
Street Address (Small Letters)
City and State (Small Letters)

```
Toilers of the Sea
by
Victor Hugo
```


## Which Are You? <br> by <br> Ella Wheeler Wilcox

Tax Reports and Adjustments of
Rogers and Williams
"Modern Dogs"
"The Scottish Terrier"
by
Dr. William A. Bruette

## Write the following:

## Exercise 3-Alphabetic Paragraph

Mark Twain once said that we are always talking about the weather but never quite do anything about it. There is a good reason-we can't. Errors in typewriting are different, and unless we do something about each one of them when it occurs it will surely give us trouble later. Making an error exercises it, and if uncorrected its power will soon amaze. Just take a little time each day to remove the causes of errors.

Write the following:

## Exercise 4-Cumulative Practice

> A miner washes gravel from a pan and finds a speck that gleams in the sun. Gold! Gold in the Rockies! Pell-mell across the plains swarm excited men and women in wagons painted "Pike's Peak or Bust." The weak and faint-hearted turn back. The sturdy and strong continue on their journey.
(13 line spaces in top margin)

Your success depends upon you.
Your happiness depends upon you.
You have to steer your own course.
(2 $\left.\frac{2}{4} \mathrm{in}.\right) \quad$ You have to shape your own fortune. ( $\left.2 \frac{1}{4} \mathrm{in}.\right)$
(14 line spaces in lower margin)

33 vertical spaces on a half sheet ( $8 \frac{1}{2} \mathrm{in}$. by $5 \frac{1}{2} \mathrm{in}$.)

## To Center the Paragraph Below

1. Set the margins for a 40 -space line ; single spacing ; indent five spaces.
2. Determine the number of lines to be written. Procedure: a. Count the strokes: there are 236 strokes in the paragraph. [Hence, $236 \div 40$ (length of line) $=5$ plus, or 6 lines in the paragraph.]
b. If there is a one-line heading, add one line for the heading and one space following.
3. Determine the number of lines above and below the paragraph.
$a$. There are 33 vertical line spaces on a half sheet. [Hence, subtracting the lines of writing in the paragraph and heading leaves 25 line spaces to be divided between top and lower margins.]
b. $25 \div 2=12$ lines and one remaining. [Hence, top margin will have 12 line spaces on which there is no writing; the lower margin will be 13 line spaces. An extra space is added to the lower margin.]
4. Use a half sheet of paper, and center the following paragraph according to the above procedure.

ACHIEVEMENT
In the nature of things, a man who
Strokes ..... 35
creates or builds up a mighty financial, ..... 76
industrial, mining, or commercial organiza- ..... 118
tion usually makes money, often a great ..... 158
deal of it. In business, profit is one of ..... 201
the rewards of successful achievement. ..... 241
Exercise 3-Centering on the Page

Center the following paragraph on a half sheet of paper.
HE PROFITS MOST WHO SERVES BEST (32 strokes)
The man who sets up money-making as his primary, ..... Strokes ..... 49
his sole goal, who subverts everything to that end, ..... 101
seldom fulfils his narrow, Midas-like ambition. It ..... 153
is not money, but the joy of achievement, the joy of ..... 206
creating, of developing something, that spurs on most ..... 260
men who become factors of the first importance in the ..... 314
business world. Providence would seem to have ordained ..... 370
that the man who serves most shall reap most. ..... 417

The period, the question mark, or any other mark that is

Other marks often used within sentences are as follows:comma, the semicolon, or the period are used within a sentence,these marks and the preceding character.

## Exercise 4 • Cumulative Practice - Alphabetic Paragraph

Practice the following paragraph:
A great deal of the joy of life consists in doing perfect-

## LESSON 25

| Margins: | Sabular Stops: <br> So-space line <br> Single |
| :---: | :---: |

## Exercise 1•Recall

1. Testing the left margin before beginning to write.
2. Testing the tabular stops before beginning to write.
3. Importance of non-keyboard operations.
4. Allowing the bell to determine when the carriage is thrown.

Write the following:
Catalog Numbers, Old List, and New List Prices are given below, effective April 20:

| 22 | $\$ 2.20$ | $\$ 1.90$ |
| :--- | :--- | :--- |
| 24 | $\$ 2.90$ | $\$ 2.20$ |
| 26 | $\$ 4.40$ | $\$ 4.10$ |
| 28 | $\$ 7.70$ | $\$ 6.60$ |

## Exercise 2 • Paragraph Writing

Of course accuracy is the most important ideal
Then be satisfied only with "no errors" as your ..... 359
goal, and though you may not always reach your ideal, ..... 413
you will eventually produce a fine quality of type- ..... 463
written work of which you, your employer, and your ..... 514
teacher will be proud. ..... 538
Exercise 3 • Paragraph Writing
Write the following:
THE DEPENDABILITY IDEAL (24 strokes)
How dependable are you? How good, do you think,
is "good enough"? What is your attitude toward your ..... 102
work when the bell rings, or, in the office, when the ..... 156
hour for "quitting" arrives? Do you leave crumpled ..... 208
waste paper around your desk? Would you like to ..... 257
"forget" to report your progress on some special ..... 306
assignment, so as to go out of the door first? How do ..... 361
you file your work? Must you be told to "make up" or ..... 415
complete work, or do you keep at it until you are ..... 465
satisfied with it? ..... 485
You may answer these questions yourself, and the ..... 534
answers will define your ideal of dependability. ..... 584
Exercise 4 - Cumulative Practice - Alphabetic Paragraph
FILING (7 strokes)
One of the most important traits which should be ..... 49
Stroken
developed by filing is the ability to follow directions ..... 105
accurately. Students should study filing rules zeal- ..... 157
ously, but they should reason, too, that it is quite ..... 210
necessary, in different kinds of files, to vary them. ..... 265
The school must advise them just which rules to follow. ..... 322
In the business office, they will find a number of ..... 373
rules which have been made to fit that file. Most ..... 424
Civil Service examinations quote the rules to be fol- ..... 476
lowed. ..... 484

# LESSONS 27 AND $28 \cdot$ CONTINUOUS WRITING AND REACH PRACTICE 

| Margins: | Tabular Stops: <br> G0-space line |
| :--- | :--- |
| Indent 5 spaces |  |

A straight line is the shortest distance between two points. Take the shortest possible path to the linespace lever; then throw the carriage quickly and return to the home position without looking away from the copy.

To eliminate unnecessary motions when writing:
(1) Keep fingers close to keys; (2) Raise fingers only slightly; (3) Do not twist wrist or arm ; (4) Release keys quickly.

Listen for the Bell. When the bell rings, finish the word you are writing, or divide it at the nearest syllable, using a hyphen; then throw the carriage.

## LESSON 27

## Objective 1. Short Sentences Emphasizing i

Write the exercise twice. Use double spacing after every other line. Do not indent.

See if he is in. See if he is in. You will like our service. You will like our service. I work in an office. I work in an office. We believe you. We believe you. Ask him for his check. Ask him for his check. I will go. I will go. [242 strokes]

## Objective 2 - Longer Sentences Emphasizing t

Begin each sentence on a new line. Use double spacing after every other line. Do not indent.

Write me what you think about it upon receipt of this letter. Let us have a receipt soon, for the interest on this note.

Write me what you think about it upon receipt of this letter. We want you, then, to give this matter your attention at once.

Let us have a receipt soon, for the interest on this note. Time will tell that it is better to be right than to be great.

We want you, then, to give this matter your attention at once. There is no better way to get your wish than through work.

Time will tell that it is better to be right than to be great. There is no better way to get your wish than through work.
[622 strokes]

## Objective 3 - Short Paragraph Emphasizing i t

Write this paragraph twice. Indent at the beginning.
Try to write better each time if you want to get the most out of your work. It is not the amount, but how you write, that will make you write better. Think each letter or word as you write it. Give your best attention all the time.

## LESSON 28

## Objective 1 Longer Paragraph Emphasizing d

Write the following exercise. Use double spacing between paragraphs.

Many people do the work at hand day after day and when that is done will not try to do more. Some would not do more if they could. A few will be glad to do much more than is done by other people, no matter what the date, or if the day be good or bad. A company will always regard these people as a credit. You can be one of these few if you do your best today and every day,-but be sure it is your best.
[410 strokes]

## Objective 2 - Paragraphs Emphasizing n

Write this exercise twice. Use double spacing between paragraphs.

We often envy the man who has won fame in one kind of business or another. We wonder now and then why the same thing cannot be done by anyone.
[145 strokes]
One reason is the lack of genuine interest in getting information and using it. Knowledge is a fine thing, but unless we use it in an intelligent manner, it is of no value.
[Total: 320 strokes]

## Objective 3 • Alphabetic and Figure Paragraphs

One of the great rewards in life is the joy we get out of the work we do. Choose, then, the work that will make you most happy, be zealous, and excel in it. There will be no question about the reward you will receive.
[221 strokes]
Ability to use combinations increases speed in addition. Each of the following two-figure combinations equals $10: 7$ and 3 , 6 and 4,5 and 5,8 and 2,9 and 1.
[TOTAL: 383 strokes]

He who hesitates is lost. You must have confidence in your ability to strike each key correctly. Many students hesitate, think of another key, and make an error. To avoid this, strike each key the instant you think of its location. Try to write continuously. Listen for the bell.

## LESSON 29

## Objective 1-Paragraphs Emphasizing a

Write the exercise twice.
What great man do you admire? "Hitch your wagon to a star," was the advice of yesterday. Today you may state the same thing another way. "Make a great man your ideal."
[172 strokes]
It has been said that ideals are the really great forces in the world. Have ideals and learn to appreciate great ideas. You can attain only as high as you attempt.
[Total: 339 strokes]

## Objective 2 - Paragraphs Emphasizing r

Write the exercise twice.
Year after year we hear about success and failure. The difference is a matter of a little more industry on the part of the one who succeeds.
[143 strokes]
Put forth, then, every effort. Another hour of work on your part may be all that is necessary. Many of the world's great triumphs are only the result of more effort.
[Total: 312 strokes]

## Objective 3 • Alphabetic and Figure Paragraphs

## Write the exercise twice.

In the business sense, the word investment relates to the use of money in acquiring property. Our laws permit us to enjoy this right. However, just by attending school, you make an investment of your time and effort. If you are zealous in this excellent investment, you will receive, as your return, a much richer life.
[334 strokes]
We received orders from him on April 2, 7, and 20 , 1936. He did not purchase anything from us until about a year later, when he bought merchandise on March 4, 17, and 28, 1937.
[TotaL: 513 strokes]

LESSON 30

## Objective 1-Paragraphs Emphasizing o

Write the exercise twice.
Most work is noble whether it be in school, shop, office, or some other place. The important thing to you should not be so much what the work is but how well it is done.
[172 strokes]
Do not look down upon another on account of the work which he does. We must go forward through our own efforts, but to move the world's business, the co-operation of all people is necessary, too. [Total: 370 strokes]

## Objective 2 Paragraphs Emphasizing f

Write the exercise twice.
Few feel that they will fail in their efforts. However, some do fail. The causes and effects differ, but the fact remains that they failed.
[143 strokes]
If you are failing in some of your efforts, be not baffled but face the facts from the first and find the trouble; then overcome your difficulties. [ToTAL: 292 strokes]

## Objective 3 • Alphabetic and Figure Paragraphs

Write the exercise twice.
Inquire into reading habits. The faster reader is usually the better reader. However, it should be realized that the beginning stage in learning to typewrite is an exception. It is the job of the learner to see each letter and to read no faster than he can write. To do this is to advance most rapidly.
[308 strokes]
Multiplication is a short method of addition. It is easier to multiply 29 by 10 than to add 29 ten times. Also for 38 times 47 or 56 times 85 it is easier to use multiplication than to use addition.
[ToTAL: 510 strokes]

# LESSON 35 <br> Objective 1-Timed Writing (Five minutes) 

| Margins: | Tabular Stops: | Spacing: |
| :--- | :--- | ---: |
| 70-space line | Indent 5 spaces | Double |

Resolve to keep your eyes on the copy for the full five minutes.

Alexander, King of Macedon, was an
Strokes ambitious young man. He was brave and proud, and he had many other desirable qualities which fitted him to be a king. It was said that, when as a boy he saw how great his father was in war, he wept, thinking there would be nothing left for him to do. He had the best of teachers, who taught him to love art and books. All that was fine in life was made available to the young prince, and in time he helped to spread this art and learning throughout his kingdom. In one great victory after another he defeated every king that opposed him. When he died, he had been king but eleven years and was only thirty-three years of age, but he had founded seventy new cities. He had earned the name Alexander the Great, a name greater than that of his father.

Objective 2 - Separate-Hand Exercise
Write the exercise twice.
as in at oh be on we up act my are on as in we up at my bed; at no extra cost; they were in my car; the effect on the street; in fact it was dated July 18; in case you are at my city office; I saw him jump far into the water to save the red cardcase. Waste no time on regrets; look at him who serves.

Objective 3 • Alphabetic and Figure Paragraph

| Margins: | Tabular Stops: | Spacing: |
| :---: | :---: | :---: |
| 60 -space line | Indent 5 spaces | Single |

Write the following twice.
A few years ago the interest of the ${ }_{36}^{\text {Stroke }}$
world centered on attempts of aviators to 78 conquer the Atlantic. The first flight 118 took place in 1919, when an American fly- 158 ing boat crossed in a series of flights. 200 On June 14, 1919, two Englishmen made the 242 first nonstop flight in sixteen hours. 282 In 1928 the Graf Zeppelin made the trip. ${ }^{336}$ The flight we hear most about was made on ${ }^{378}$ May 20 and 21, 1927, by Charles Lindbergh. 422 He flew 3160 miles. What a contrast to 462 the flight which lasted 59 seconds! 500

## LESSONS 36-45 • NON-LETTER MANIPULATIONS

## LESSON 36

The purpose of the next five lessons is

1. To review the use of the marginal stops, marginal releases, paper clamps, carriage releases, backspacer, shift lock, variableline spacer, and to perfect the carriage return.
2. To review all the characters on the keyboard.

## Objective 1-Manipulation Recall

Marginal Stops. Set the stops as follows: for the first line use a 60 -space line; for the second line use a 50 -space line; for the third use a 40 -space line; for the fourth use a 50 -space line; and for the last line use a 60 -space line. Change the margins after each line. This will give you practice in setting the marginal stops.

Home, church, state, organized recreation, school, and business.
These are social institutions which serve civilization.
The best citizens take part in all of these.
The best education requires development in all of them.
The best business promotes progress of these social institutions.

## Objective 2 - Manipulation Practice

Marginal Releases. The marginal releases are used to write outside the marginal stops.

| Margins: | Spacing: |
| :--- | ---: |
| 30 -space line | Single |

Write the following exactly as it appears, without moving the marginal stops. Begin the first word at the margin.

We are all of us fellow passengers on the same planet, and we are all of us responsible for the happiness and well-being of the world in which we live.--Van Loon

## Objective 3 • Alphabetic and Opposite-Hands Paragraph

| $\begin{gathered} \text { Margins: } \\ \text { 60-space line } \end{gathered}$ | Tabular Stops: Indent 5 spaces | $\begin{aligned} & \text { Spacing: } \\ & \text { Single } \end{aligned}$ |
| :---: | :---: | :---: |
|  |  | Strokes |
|  | hings help | 35 |
| quer nat | ure presen | 75 |
| so he coul | h things wh | 115 |
| or built | ection. T | 154 |
| could th | rganize pr | 192 |
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