Experience and Advice on Including Analytics in the Curriculum

Kirk Karwan

Department of Business & Accounting
Furman University



About Furman Private, liberal arts, all undergraduate In Greenville, SC along I-85 Business and Accounting department and majors, separate Economics dept., no statistics department Strong alumni involvement

Current Undergraduate Analytics Class

- BUS 337 Business Analytics I Last spring, 28 juniors and seniors, heavily Business Administration majors. Spring 2014, to be similar
- Background primarily limited to an introductory economics-based statistics course

Broader Question: Does Analytics Offer a Potential Win-Win?

- "The time is nigh..."
 - Everyone is talking about it...
- These opportunities come and go

Interesting and Relevant Development...

 Analytics is key to competitive advantage, value, continuous improvement, innovation and even organizational power!!

Topical Areas

- Marketing analytics
- Risk analytics
- Fraud analytics
- CRM analytics
- Loyalty analytics
- Operations analytics
- HR analytics
- Election analytics (!)

Two-Stage and Two-Pronged Approach at Furman

- Separate courses in different departments
 - Business Analytics I and II in Business Administration
 - Data Mining in Math and Comp Science
- An <u>interdisciplinary minor</u> among Business Administration, Computer Science, and Mathematics

Business Student Awareness

- Important to be fed by other coursework and experiences
 - We have an integrated curriculum with visiting executives
 - Job prospects...in our case, EXCEL is key
 - Virtually all disciplines can contribute; applications are powerful

Caveat

We could mess this up again...think OR and MIS

Interdisciplinary Minor

- A serious challenge, even at a smaller school like Furman
- Mathematics, Computer Science and Economics faculty members are in favor but
 - disparate ways of thinking about it
 - degree of compromise is an issue
 - · analogous question in B-Schools...

Experience and Advice on Including Analytics in the Curriculum

Kirk Karwan

Department of Business & Accounting Furman University



About Furman





- Private, liberal arts, all undergraduate
- In Greenville, SC along I-85
- Business and Accounting department
- and majors, separate Economics dept.,
- no statistics department
- Strong alumni involvement



Current Undergraduate Analytics Class

- BUS 337 Business Analytics I
- Last spring, 28 juniors and seniors, heavily Business Administration majors. Spring 2014, to be similar
- Background primarily limited to an introductory economics-based statistics course

Broader Question: Does Analytics Offer a Potential Win-Win?

- "The time is nigh..."
- Everyone is talking about it...
- These opportunities come and go

Interesting and Relevant Development...

 Analytics is key to competitive advantage, value, continuous improvement, innovation and even organizational power!!

Topical Areas

- Marketing analytics
- Risk analytics
- Fraud analytics
- CRM analytics
- Loyalty analytics
- Operations analytics
- HR analytics
- Election analytics (!)

Two-Stage and Two-Pronged Approach at Furman

- Separate courses in different departments
 - Business Analytics I and II in Business Administration
 - Data Mining in Math and Comp Science
- An <u>interdisciplinary minor</u> among Business Administration, Computer Science, and Mathematics

Business Student Awareness

- Important to be fed by other coursework and experiences
 - We have an integrated curriculum with visiting executives
 - Job prospects...in our case, EXCEL is key
 - Virtually all disciplines can contribute; applications are powerful



We could mess this up again...thinkOR and MIS

Interdisciplinary Minor

- A serious challenge, even at a smaller school like Furman
- Mathematics, Computer Science and Economics faculty members are in favor but
 - disparate ways of thinking about it
 - degree of compromise is an issue
 - analogous question in B-Schools...