16,081* COMPARE \& CHANGE

| COMPARE | 10,943* |  |  |
| :---: | :--- | :---: | :---: |
| 8,864 | more |  |  |
| 1,940 | "more than" |  |  |
| 1,479 | less |  |  |
| 354 | "less than" |  |  |
| 36 | "times as" |  |  |
| 23 | "times more" |  |  |
| 0 | "times less" |  |  |
| 485 | "at least" |  |  |
| 18 | "at most" |  |  |
| 18 | unequal |  |  |
| 17 | "no more than" |  |  |
| 3 | "no less than" |  |  |
| CHANGE |  |  |  |
| 3,956 | increase (es, ed) |  |  |
| 29 | increase (es, ed) by |  |  |
| 13 | increase (es, ed) as |  |  |
| 279 | decrease (es, ed) |  |  |
| 4 | decrease (es, ed) by (as) |  |  |
| 569 | cut |  |  |
| 334 | "the more" |  |  |

3,267* -----------------NAMED RATIO GRAMMARS

| CONTROL/CONFOUND |
| :--- |
| 234 "control of" <br> 137 standardize (ed) <br> 64 "take into account" <br> 49 "taking into account" <br> 22 "taken into account" <br> 14 "control for" <br> 17 "adjust(ing, ed) for" <br> 4 "controlling for" <br> 1 "controlled for" <br> 1 "took into account" <br> 8 "common cause" <br> 3 "sampling bias" <br> 15 confound (ed) <br> 9 confounding <br> 1 confounder <br> 1 "another explanation" <br> 0 "alternate explanation" <br> 0 "lurking variable" <br> 0 "effect size: <br> 0 z-score |


| PER/PERCENT 989* | CHANCE | 511* |
| :---: | :---: | :---: |
| 714 per | 511 chance |  |
| 275 percent | 150 "chance to" |  |
| 173 "per cent" | 64 "chance of" |  |
| 152 "percent of" | 5 "chance that" |  |
| 75 "per cent of" | 2 "chance in" |  |
|  | 2 "by chance" |  |
| PERCENTAGE 189* | 1 "if by chance" |  |
| 189 percentage | 0 "due to chance" |  |
| 119 "percentage of" |  |  |
| 34 "the percentage" |  |  |
| 8 "a percentage" |  |  |
| 11 "percentage points" | LIKELY GRAMMAR | 938* |
| 8 "percentage point" | 938 likely |  |
| 1 "percentage that" | 187 "more likely" |  |
| 0 "percentage who" | 39 "less likely" |  |
|  | 8 "more prevalent" |  |
| RATES 1,578 | 2 "less prevalent" |  |
| 1,521 rate | 16 "as likely" |  |
| 253 "rate of" | 545 "likely to" |  |
| 29 prevalence | 3 "likely as" |  |
| 28 incidence | 19 "likely than" |  |


| STUDY DESIGN 435 | INFERENTIAL 33 |
| :---: | :---: |
| 400 experiment | ANOVA |
| 22 "clinical trial" | "statistical significance" |
| 7 "longitudinal study" | "statistically significant" |
| 3 "randomly assigned" | t-test |
| 0 "random assignment" | "standard error" |
| 0 "observational study" | chi-squared |
| "controlled study" | "hypothesis test" |
| 0 "clinical study" | "sampling error" |
| 2 "clinically proven" | "margin of error" |
|  | "statistical power" |
| \# SAMPLE 240* | p-value |
| 145 sample | "not statistically significant" |
| 88 random (ly) | "statistically insignificant" |
| 7 randomness | 0 "sampling distribution" |
| 2 "random sample" | 0 "null hypothesis" |
| 0 "stratified sample" | 0 "alternate hypothesis" |
| 0 "cluster sample" | "research hypothesis" |
| "systematic sample" | "reject the null" |
| "convenience sample" | "rejection region" |
| 0 "sample statistic" | 0 "confidence level (interval)" |


| ASSOCIATION / CAUSATION |  |
| :---: | :--- |
| 3,592 | relation |
| 3,056 | relationship |
| 1498 | related |
| 703 | "related to" |
| 277 | connect |
| 185 | connected |
| 34 | "connected to" |
| 423 | connection |
| 193 | linked |
| 100 | correlation |
| 26 | correlated |
| 8 | "correlated with" |
| 968 | associated |
| 821 | "associated with" |
| 648 | association |

654 "due to"
540 "because of"

10 causation
874 cause
45 causal
85 "cause of"
3,228 result
354 "result of"

## RELATIONSHIPS

538 independent
150 dependent
178 exclusive
18 exhaustive

## PROBABILITY

36 exponential
16 binomial
8 "normal distribution"
6 "probability distribution"
3 lognormal; log-normal

## HYPOTHESIS TESTS (more)

0 "conditional probabilty"
0 "type 1 error"
0 "accept the null"
0 "Fail to reject"
0 "test of significance"

DESCRIPTIVE
1,372 mean
921 range
503 average
251 mode
153 regression
44 regress
15 "standard deviation"
14 "logistic regression"
13 median
6 "least squares"
3 "least squares regression"
1 modal
1 "prediction interval"
1 "correlation coefficient"
0 "correlation of variation"

## LOCATION

251 rank
5 percentile
3 quartile
2 quintile
1 decile
0 inter-quartile

## TYPES OF DATA

534 quantitative
228 qualitative
19 nominal; ordinal

## PROCESS CONTROL

33 "out of control"
31 "process control"
2 "control limits"
1 "statistical control"
1 "control chart"

## SIGNIFICANCE

1,928 significant (ly)
452 "a significant"
9 "significant increase"
4 "significant factor"
3 "significant decrease"
2 "significant difference"
10 insignificant
3 "not significant"

STATISTICAL-MIXED TERMS
4,079 risk
2,263 control
1,402 distribution
1,174 "out of"
646 survey
241 "share of"
231 odds
168 probability
144 likelihood
130 variation
20 slope
14 interval
9 coincidence
9 binary
1 intercept

## BUSINESS ANALYTICS

1,250 analytics
62 "business intelligence"
42 "data mining"
32 "predictive analytics"
28 "business analytics"
3 factor analysis
1 discriminant analysis
1 "data science"
0 classification analysis

## BIAS

231 bias
12 "the bias"; "a bias"
9 "gender bias"
3 "sampling bias"
2 "racial bias"
1 "response bias"
0 "measurement bias"
0 "subject bias"

NAMES
4,619 model
1,628 factor
588 statistic (s, al)
14 "important factor"
4 "major factor" (big)
294 subject
169 variable

| HBR CONTENTS |  |
| :---: | :--- |
| Search on | Nothing |
| $\mathbf{4 8 , 0 4 0}$ | TOTAL |
| 24,632 | case study |
| 12,939 | digital article |
| 4,758 | magazine article |
| 1,989 | book chapter |
| 1,597 | other article |
| 671 | book |
| 484 | audio |
| 333 | video |
| 249 | tool |
| 155 | visual |
| 95 | magazine issue |
| 60 | special offer |
| 58 | article collection |
| 14 | webinar |
| 6 | sponsor content |
| $\mathbf{4 9 , 3 0 8}$ | Stated total |
|  |  |
| $\#$ | OTHER |
| 40,822 | of |
| 40,195 | to |
| 15,442 | by |
| 4,598 | if |
| 4,257 | so |
| 3,764 | after |
| 3,228 | could |
| 2,252 | then |
| 1,877 | before |
| 0 | the, and, can, not, for |

ACCOUNTING
2,162 profit
1,548 assets
835 income
359 expense; expenses
300 liabilities
212 "balance sheet"
113 "income statement"
57 "net profit"
33 "net worth"
31 "profit margin"

## FINANCE

262 "present value"
128 "net present value"
44 "earnings per share"
35 "discount rate"
17 "future value"
16 EPS
7 "earnings before"
5 "earnings ratio"
1 "price-earnings ratio"
1 "P-E ratio"
0 "rate of future discount"
0 "discount rate"

## MANAGEMENT

6,791 strategic
5,859 global
2,133 merger
1,107 foreign
525 human resources
205 "quality control"
14 "quality assurance"
123 index
71 tarrif

Impact of Quotes
2,263 control
2,083 control of
234 "control of"
2,263 control for
14 "control for"
963 control by
5 "control by"

## SOFTWARE

251 Excel
29 SAS
7 Minitab
4 SPSS
1 Toolpak

